

# SMALL BUSINESS EXCHANGE

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## AGC and Autodesk Launch Media Library to Boost Representation of Diversity in Construction

[ Article was originally posted on <https://adsknews.autodesk.com> ]

The Associated General Contractors of America (AGC) and Autodesk today launched the Construction Diversity Image Library, a collection of photographs for use by the media featuring diverse individuals in the construction workforce. The library will launch with an established collection of images and as part of the initiative, organizations from across the design, engineering and building industry are invited to contribute additional photographs.

In both 2019 and 2020, the annual workforce survey conducted by the AGC and Autodesk identified a steady and unfulfilled demand for more talent, with up to 80 percent of contractors reporting they are unable to find skilled workers. To fill the workforce gap and deliver on the growing call for more buildings, construction needs to attract and retain new talent.

The Construction Diversity Image Library provides editors and journalists with a resource to easily access imagery that showcases diversity in construction as it exists today

and empowers the industry to appeal to new, diverse talent.

“The library is a valuable asset that provides media easy access to photos featuring various communities in construction,” said Jan Tuchman, editor-in-chief, Engineering News-Record (ENR). “It will help us represent diversity in our stories more generally so that hopefully more people can see a place for themselves in the industry – whether in the field, trailer or office.”

“Showing potential recruits that they will not be alone on the jobsite will make construction careers even more attractive to many people,” said Stephen E. Sandherr, CEO of The Associated General Contractors of America. “The Construction Diversity Image Library provides an invaluable tool for helping the industry recruit the kind of diverse workforce it needs to keep pace with future demand.”

To kickstart the library’s collection, Autodesk commissioned a gallery of photographs in collaboration with several AGC member firms. Autodesk will continue adding content, and



Photo credit: [www.hillsboroughcounty.org](http://www.hillsboroughcounty.org)

Continued on page 2

## Mayor Garcetti celebrates \$25 million investment for zero emission transportation infrastructure and technology

[ Article was originally posted on [www.lamayor.org](http://www.lamayor.org) ]

Mayor Eric Garcetti today celebrated a \$25 million investment in the Wilmington and City of Long Beach area for Zero Emission Vehicle (ZEV) infrastructure to help meet the zero emission transportation targets laid out in his Green New Deal and the Port’s Clean Air Action Plan (CAAP).

“The clean transportation revolution is not a distant dream for a far-off future — it’s a reality happening on our streets and at our ports right now,” said Los Angeles Mayor Eric Garcetti. “Our communities on the front lines of skyrocketing temperatures and rising emissions are our top priority when it comes to climate action, and this funding will bring cleaner air to these neighborhoods and speed up our transition to zero-emissions technology.”

The \$25 million grant, which comes from a \$200 million commitment from Electrify America’s California ZEV Investment program, will help fund fast-charging technology, renewable energy storage, energy management infrastructure, and public charging depots.

“Climate change is absolutely the greatest challenge of our generation and requires focus and investment from the public and private sector,” said Long Beach Mayor Robert Garcia. “We appreciate Electrify America’s interest in Long Beach and look forward to seeing investments in the near future.”

As part of an agreement with the United States government, Volkswagen agreed to invest \$2 billion over 10 years in zero-emission vehicle (ZEV) infrastructure, education, and access. Through their subsidiary, Electrify America, the company is investing \$800 million in California over ten years.

“Today we are proud to celebrate an important milestone in continuing to support a cleaner, healthier and more equitable future for the region,” said Giovanni Palazzo, president and chief executive officer of Electrify America. “By focusing this \$25 million investment on the infrastructure solutions critical to support the electrification of public transit and drayage, Long Beach and the Wilmington neighborhood of Los Angeles will be true leaders in reducing tailpipe emissions through electric transportation.”

The investment plan was heard and received unanimous support by the California Air Resources Board at their June 24th Board Meeting.

“We cannot fight climate change and clean our air without a wholesale transformation of our transportation system, especially how we move goods and cargo throughout the state,” said California Air Resources Board Chair Liane Randolph. “Electrify America’s investment in heavy-duty charging infrastructure as part of the Wilmington-Long

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# Public Policy

## Equity Analysis Resolution Approved by California State Assembly



Assemblymember Mike A. Gipson (D-Carson)

[ Article was originally posted on <https://greenlining.org> ]

HR. 39, a house resolution authored by Assemblymember Mike A. Gipson (D-Carson), and sponsored by The Greenlining Institute, passed the Assembly floor with 55 co-authors. H.R. 39 encourages lawmakers to incorporate an equity impact analysis into the existing committee and floor bill analysis processes, which currently

covers fiscal impact and related legislation.

“My hope is that when we take a closer look at legislation through an equity lens, it ensures that our constituents have equal access to services such as quality health care, financial aid for higher education, and homeownership,” said Assemblymember Mike A. Gipson. “Putting equity at the forefront of our work will help identify any gaps in our decision making process as we introduce or vote on pieces of legislation.”

H.R. 39 will include the critical and necessary data points about the impact of proposed legislation for vulnerable communities.

“We applaud the Assembly for making this commitment. As California moves to restart our economy and build a just recovery from the pandemic, it’s more important than ever that we look closely at the impact of any proposed legislation on people of color, low-income Californians, and others whose concerns have too often been neglected,” said Debra Gore-Mann, President and CEO of The Greenlining Institute, which sponsored the legislation. “California has the opportunity to be a leader in making equity real and ensure we don’t repeat the past mistakes of intended and unintended consequences.”

COVID-19 is exacerbating the well-documented health and economic inequities that low-income people and people of color are experiencing, including persistent economic hardship, high rates of unemployment, preventable negative health outcomes, housing insecurity, community trauma, among other issues. Elected officials need more information about the equity impact of bills in order to make informed decisions and prevent unintended consequences of legislation that widen disparities.

“California has the opportunity to be a leader in operationalizing equity, not just talking about equity, and we are one step closer to that vision with the passage of H.R. 39,” said Kelsey Lyles, Senior Program Manager of Transformative Racial Equity at The Greenlining Institute. “We look forward to working with the Legislature to adopt equity analysis tools and relevant data sources in order to prioritize bills that reduce racial wealth and health gaps.”

Earlier this year, President Biden issued an executive order requiring all federal departments and agencies to “recognize and work to redress inequities in their policies and programs that serve as barriers to equal opportunity.” Five states — Connecticut, Florida, Iowa, Oregon, and New

Jersey — have adopted and implemented policies requiring racial equity impact statements for certain types of proposals.

“I am pleased with the equity measure H.R. 39 being introduced by Assemblymember Mike Gipson and myriad of joining Assemblymembers,” said Wayne Ford, former Iowa State Representative who is the author of the nation’s first minority impact statement. “This is a monumental step towards greater racial and minority consideration within the legislative process here in the great State of California.”

The Greenlining Institute and stakeholders can now work with Capitol staff to support the implementation of the equity analysis.

\*\*\*\*\*

THE GREENLINING INSTITUTE works toward a future when communities of color can build wealth, live in healthy places filled with economic opportunity, and are ready to meet the challenges posed by climate change.

**SOURCE:**

<https://greenlining.org/press/2021/hr-39-equity-resolution-passes/>

## AGC and Autodesk Launch Media Library

Continued from page 1

other companies and associations that share a commitment to elevating diverse representation in construction are invited to add their own images to the library.

The new Construction Diversity Image Library follows on the heels of the AGC and Autodesk’s women’s safety harness grant program, and builds on a shared resolve to address workforce shortages, improve jobsite safety and boost diversity and inclusion in construction. At Autodesk University 2020, industry publications ENR and Construction Business Owner along with AGC member firms also participated in a panel discussion, “How the construction industry and media can work together to attract more diversity.”

“As the saying goes, you can’t be what you can’t see,” said Allison Scott, director of construction thought leadership, Autodesk Construction Solutions. “By increasing the diverse representation of construction professionals in the media, we can show that a career in construction is within reach for people who may never have considered it an option. Both Autodesk and the AGC are committed to celebrating industry diversity and encouraging more growth for the future of work in construction.”

Organizations interested in contributing to the library can do so here. All submitted images are for editorial use only by media publications. If used in editorial coverage, images will be credited to the contributing organization.

To learn more about the role that initiatives such as the Construction Diversity Image Library play in supporting industry diversity and inclusion, visit the Autodesk Digital Builder blog to read an interview with Henry Nutt III, chair of the AGC’s National Diversity & Inclusion Steering Committee. Autodesk also offers additional resources, events and conversations for those who want to get involved in shaping the future of construction on the newly launched “Advancing the Industry” webpage.

**SOURCE:** <https://adsknews.autodesk.com/pressrelease/media-library-diversity-in-construction>



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### NEW ORLEANS CERTIFICATIONS

NEW ORLEANS RTA

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# Access to Capital

## Ready to Grow Your Business?

## SBA Loans Are Gone, But What About Grants?

### A Starting Point For Your Grant Search

[ Article was originally posted on <https://medium.com> ]

By GREY Journal Staff,

So you've decided to start a business or need money to help fund everyday operations. In a prior article we discussed the various ways to fund your business. Over the past year small business owners have been hearing terms like PPP (Paycheck Protection Program) loans, SBA (Small Business Administration) loans, and COVID relief programs. Now that we're seeing light at the end of the tunnel with COVID, relief programs are dwindling and programs like PPP have been exhausted. There are other loan opportunities available, but why not consider grants before committing to the loan process?

#### Where to start with grants?

Open your favorite browser and you are sure to easily find some general websites to start your search. Knowing great sites to consider, tips to direct your research and understanding your exact business needs will be instrumental in the process. To help you with your journey to funding with grants, we've compiled a short list of grants for you to consider for your business.

#### Grants For Women

Women usually have limited business opportunities despite the growing number of women busi-

ness owners. To level the playing field between female and male business owners, various organizations and foundations seek to exclusively offer grants to women. If you identify as a woman, you may want to consider applying for a grant from the following.

**Amber Grant Foundation:** The organization offers grants monthly of \$10,000 and a \$25,000 grant if you're the December winner. To submit your application, you have to tell a little bit about your business, what you plan to do with the funds, and pay a \$15 application fee. Interested in learning more and applying? Check out the foundation's website.

**Cartier Women's Initiative:** The initiative gives out regional awards with \$100,000 going to the 7 top businesses with one selected from each region and \$30,000 going to 14 finalists. The application period has closed for 2021, but the next application cycle is expected for Spring 2022. Spring seems far off but it could give you the time needed to prepare your application for the big prize. To learn more about the Women's initiative and the next application cycle visit the organization's site.

**Chicago Foundation for Women:** As the name states, this is exclusive to women in Chicago. Grants ranging from \$15,000 to \$150,000 are offered to local organizations seeking to help

with economic security, violence, and health of women in the metropolitan area. To apply, follow this link.

Now if you're not from Chicago this might seem irrelevant, but it's an example of what could be offered in your local area. Of course, you won't know until you start doing the research.

#### Grants for Minorities

Not only are women underserved, but minority groups as a whole. No matter where you fall in the minority group, there's likely a grant opportunity for you.

**Minority Business Development Agency:** MBDA offers various grant competitions which are updated regularly on their website. Currently there's an opportunity for American Indians. In addition to the grant competitions, contact information for your local MBDA can be found here if there is one near you.

**Coalition to Back Black Businesses:** If you are a Black business owner, check this opportunity out. The application process will be starting in September this year. The coalition expects to provide \$5,000 grants to at least 300 business owners. To get more information, start <https://webbackblackbusinesses.com/>.

#### Grants For Anyone

Not every business owner identifies with the above demographics, but all businesses need money. The following are good opportunities for everyone.

**Nav:** The company offers a \$10,000 small business grant as well as other resources for your business. The most recent application cycle has closed, but you still may find the site useful.

**FedEx:** It holds an annual small business grant contest that offers prizes ranging from \$15,000 up to \$50,000 for various business owners. Office print services are also provided to winners in varying amounts. This would be a grant to keep on your radar for the next application cycle. Monitor their site for updates.

There are more grant opportunities out there than what has been listed here, so don't give up if you don't see what you need here. Also keep in mind that researching your local or respective state government could provide you more grant opportunities.

Have any thoughts about grants to add? Share your other opportunities in the comments below.

#### SOURCE:

<https://medium.com/@GREYJournal/sba-loans-are-gone-but-what-about-grants-7eb-e27e21b>



## California Sub-Bid Request Ads

#### EVRA Construction, Inc.

We are requesting bid quotations from all subcontractors and suppliers and DVBE Subcontractors/Suppliers for the following

**SFUSD; Mission High School Alteration of Classroom 342, San Francisco, CA**  
**Bid Date: July 21, 2021 @ 2:00 pm**

Please fax or e-mail us your Bid proposal at least 2 hours prior to the Bid Opening. Please note: all Subs above \$150,000 might require bonds.

#### EVRA Construction, Inc.

100 North Hill Dr. #45  
Brisbane, CA 94005  
Estimator: Alex Yunak  
Phone: 415-467-1336 • Fax: 415-467-1356  
e-mail: [alex@evraconstruction.com](mailto:alex@evraconstruction.com)

An Equal Opportunity Employer.

**D'Arcy & Harty Construction, Inc**  
(415) 822-5200 ph • (415) 822-0747 Fx  
Estimator: [willie@darcyhart.com](mailto:willie@darcyhart.com)

**Oro Loma Sanitary District  
Sewer Collection System  
pipeline rehabilitation**

**UDBE sub-bids requested for:  
Saw-cutting & Trucking**

**Bids: August 17, 2021 at 2:00 pm**

#### Caliagua Inc.

4930 E La Palma Ave, Anaheim, CA 92807  
Phone: 866-416-4214  
Email: [rricard@caliagua.net](mailto:rricard@caliagua.net)  
Contact: Ryan Ricard

**REQUEST FOR LBE SUBCONTRACTORS  
AND SUPPLIERS FOR:**

**City of Palm Springs  
Bogert Trail Sewage Lift Station  
Location: 1451 Bogert Trail,  
Palm Springs, CA 92264**

**BID DATE: 07-20-2021 @ 3:00PM**

We are soliciting quotes for (including but not limited to):

Temporary Facilities, Surveying, Traffic Control, Clearing and Grubbing, Paving, Demolition, Earthwork and Excavation, Precast Concrete, Painting & Coating, Pipe - Ductile Iron/PVC, Process Valves, Electrical

Project Documents: Can be obtained from the district's online bidding site (PlanetBids).

<https://pbsystem.planetbids.com/portal/47688/portal-home>

Caliagua Inc. is signatory to the Operating Engineers, Laborers, Cement Masons and Carpenters Unions. Subcontractors must possess a current contractor's license, DIR Registration, insurance and workers compensation coverage per project requirements. Subcontractors and Suppliers are expected to bid per plans and specifications. Quotes need to be submitted at a reasonable time prior to the bid date.



SKANSKA • TRAYLOR • SHEA

**Skanska-Traylor-Shea JV**  
5055 Wilshire Blvd, Suite 700, Los Angeles, CA  
requests sub-bid quotes from all interested firms, including certified DBE's for

**Non-Destructive Excavation (Potholing Utilities) and/or Cathodic Protection on the Westside Subway Extension Section 1 project.**  
Owner: LACMTA (Metro)

**Contract No. C1045 RFPs. 131WS & 132WS**  
**Bid Dates: July 19, 2021 at 2:00pm**  
**and July 21, 2021 at 2:00pm respectively.**

Plans & Specs can be viewed at our office Monday - Friday 7am to 4pm (call for appointment) or downloaded free at: <https://skanskausa.sharefile.com/j/8f94c69c6c84eddb> for Non-Destructive Excavation (Potholing Utilities) and <https://skanskausa.sharefile.com/j/a87a3a6384049d79> for Cathodic Protection.

**Online Prebid Wednesday, July 14, 2021 at 10am for Cathodic Protection.** Meeting is not mandatory, register at: <http://bit.ly/132WSprebid>

Should you have any questions or desire to quote on this project, please contact Connie Brown, DBE Compliance Administrator at 323-852-4280 or [connie.i.brown@skanska.com](mailto:connie.i.brown@skanska.com). Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Skanska-Traylor-Shea JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at [www.skanska-traylor-shea.com](http://www.skanska-traylor-shea.com).

Skanska-Traylor-Shea JV  
is an EEO/AA/Vet/Disability Employer



#### RCS Inc.

Kim Romero, President  
[kromero777@gmail.com](mailto:kromero777@gmail.com)  
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Baseline Schedule, Monthly Schedule Updates, Earned Value, Resource/Cost Loading, Cost Analysis, Change Order Review/Negotiation, Claim Assessment, Schedule Delay, Disruption, Impact and Acceleration Analysis, Settlement Negotiation, Litigation Support, Arbitration Support, Expert Reporting and Testimony.



# California Sub-Bid Request Ads

## REQUEST FOR CERTIFIED SBE, VSBE & LSBE SUBCONTRACTORS & SUPPLIERS

From All Subcontractors/Sub-consultants/Suppliers/Vendors registered as an SBE, VSBE & LSBE business for:

**Project Name: El Dorado Duck Pond Rehabilitation**  
**Owner Reference: R-7030**  
**Owner: City of Long Beach**

**Reyes Construction is requesting bids in the areas described, but not limited to:**

**(Subcontractors)** - Pond Liner, Electrical, Landscape, Clear and Grub, Asbestos Removal, Survey, Dewatering, Trucking and Minor Concrete

**(Suppliers)** - Concrete, Aggregate/ Rip Rap, RCP, and PVC Pipe

### Scope of Work

The Work to be done consists primarily of, but is not limited to, dewatering, sediment removal, site demolition, utility relocation, site grading, new sewer connection, new irrigation feeder line, new reclaimed water line, realigned. storm drain outlet, construction of sidewalk, construction of shoreline and wetland planters, construction of forebay and wetland, ADA parking upgrades, signage, replacement of the pump system, micron filtration system installation, disinfection system installation, structural repair of the pump building, removal and replacement of existing trees and vegetation in performance of the work, planting of native trees and vegetation, BMP installation, safety and security controls, compliance with all permit requirements, and other work shown in the plans and specified in the specifications. 16.04 % SBE/VSBE/LSBE goals.

**BID DATE: July 30th, 2021 @ 4:00 PM**

### REYES CONSTRUCTION, INC.

State License Number 507561  
 1383 South Signal Drive, Pomona, CA 91766  
 Phone: 909-622-2259 Fax: 909-622-3053  
 Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

1) Via iSqft – please send an email request to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)

Please e-mail Quotes to: [Estimating@reyesconstruction.com](mailto:Estimating@reyesconstruction.com)

## REQUEST FOR CERTIFIED DBE SUBCONTRACTORS & SUPPLIERS

From All Disadvantaged Business Enterprises (DBE) Subcontractors/Sub-consultants/Suppliers/Vendors registered as a DBE business for:

**Project Name: Pier 400 Corridor Storage Tracks Expansion**  
**IFB No. 2805**  
**Owner: Port of Los Angeles Harbor Dept.**

**(Subcontractors)** - Railroad Track, Stone Columns, Trucking, Asphalt Paving, Fencing & Railing, Railroad Signal, Electrical, CIDH Foundation Piles, Reinforcing Steel, Minor Concrete, Pile Driving, Waterproofing, Signage & Striping, Photographic Documentation, Hazardous Waste Abatement, Dewatering, Security Guard, Tree Removal, Post Tensioning, Environmental Monitoring, Partnering, Street Sweeping, Painting & Coating

**(Suppliers)** - Aggregate, BMP Materials, Misc. Metals, Ready Mix Concrete, Steel Casing, Waterworks, Geotextile, PVC Pipe & Fittings, Reinforced Concrete Pipe (RCP), Vitrified Clay Pipe (VCP), HDPE Pipe & Fittings, Precast Manhole Shaft, Sewer Lift Station, Precast-Prestressed Concrete Piles, Precast-Prestressed Double Box Girder, Waterproofing, Bearing Pads, Precast Concrete, Field Office & Temporary Fencing.

**REVISED BID DATE: August 3rd, 2021 @ 2:45 PM**

### REYES CONSTRUCTION, INC.

State License Number 507561  
 1383 South Signal Drive, Pomona, CA 91766  
 Phone: 909-622-2259 Fax: 909-622-3053  
 Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

1) Via iSqft – please send an email request to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)  
 2) Via CDBON: <https://www.portoflosangeles.org/business/contracting-opportunities/construction-bids>  
 Must be registered to download documents.

Please e-mail Quotes to: [Estimating@reyesconstruction.com](mailto:Estimating@reyesconstruction.com)



## WE ARE REQUESTING QUOTATIONS ALL QUALIFIED SUBCONTRACTORS AND SUPPLIERS INCLUDING

SMALL DISADVANTAGED BUSINESSES, WOMEN-OWNED SMALL BUSINESSES, VETERAN OWNED SMALL BUSINESSES, HISTORICALLY UNDERUTILIZED BUSINESS ZONE SMALL BUSINESSES, AND SERVICE-DISABLED VETERAN OWNED SMALL BUSINESSES

### FOR THE CONSTRUCTION OF THE:

**USGS RESEARCH FACILITY, PARCEL 15**  
**NASA AMES RESEARCH CENTER**  
**Mountain View, CA**

The Scopes of work for bid are as follows:

#### Bid Package 2

GFRC, PVC Roofing, Metal Panels, Aluminum Glass & Glazing, Masonry, Drywall/Framing/Insulation/Plaster, Fireproofing, Fire Protection, and Miscellaneous Metals

#### Bid Package 3

Millwork, Laboratory Casework and Fume Hoods, Acoustical Ceilings, Tile, Flooring, Paint, Signage, Window Shades, Overhead Crane, Overhead Coiling Doors, DFH (material only), and Cold Storage

#### Bid Package 4

Site Concrete, Landscaping, and Fencing  
 The USGS Research Facility project is a new 49,000 SF two (2) story laboratory building on the NASA AMES Research Center Campus.

#### Bid Date (all scopes):

**August 12, 2021 at 2:00 PM (Tentative)**

### HENSEL PHELPS CONSTRUCTION CO.

4750 Willow Road, Suite 100  
 Pleasanton, CA 94588  
 925.494.9700

Plans, specifications, and any other pertinent bidding documents will be available electronically on the Building Connected Website. Contact Jennea Lutz at our office number above or [jlutz@henselphelps.com](mailto:jlutz@henselphelps.com) to be added to the Building Connected solicitation for the Project. Bid Documents will be available the week of July 19, 2021.

100% Payment and Performance Bonds are required for Subcontract amounts over \$50,000. Any subcontractor that cannot provide Payment and Performance Bonds for this project can contact our office at 925-494-9700 to discuss available options. Workers' Compensation and Waiver of Subrogation will be required from all Subcontractors.

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11555 Dublin Boulevard • P.O. Box 2909  
 Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263  
 Website: [www.desilvagates.com](http://www.desilvagates.com)

ESTIMATOR: DAVID CZECH  
 An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**STREET RESURFACING ON FEDERAL AID STREETS**  
**FISCAL YEAR 2019-20**  
**Project No. WD19016**  
**Federal Project No. STPL-5008(190)**  
**Disadvantaged Business Enterprise Goal**  
**Assigned is 15%**

#### OWNER: CITY OF STOCKTON

425 North El Dorado Street, Stockton, CA 95202

**BID DATE: JULY 22, 2021 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasg19/AAbbrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasg19/AAbbrd0ba51_kN3GtAESfBUoa?dl=0)

or from the Owner's site at [http://www.stocktongov.com/services/business/bidflash/pw.html?dept=Public\\_Works](http://www.stocktongov.com/services/business/bidflash/pw.html?dept=Public_Works)  
 Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



## Subcontractor/Supplier Bids/Proposals Requested

**Owner: California Department of Transportation**  
**Caltrans Contract Number: 08-0K1224**  
**Proposal Due Date: August 5, 2021 – 2:00 PM**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

**FOR CONSTRUCTION ON STATE HIGHWAY IN SAN BERNARDINO COUNTY IN HESPERIA AND VICTORVILLE FROM OAK HILL ROAD OVERCROSSING TO 0.1 MILE SOUTH OF BEAR VALLEY ROAD OVERCROSSING**  
**In District 08 On Route 15**

Plans & Specs can be accessed and download online at:  
 Caltrans Office of Engineer [dot.ca.gov/des/oe/weekly-ads](http://dot.ca.gov/des/oe/weekly-ads)

**Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:**

Develop Water Supply, Construction Area Signs, Traffic Control System, Temporary Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Temporary Erosion Control, Street Sweeping, Treated Wood Waste, Remove Concrete, Temporary Fencing, Clear and Grub, Roadway Excavation, Roadside Clearing, Erosion Control, Class 2 Aggregate Subbase, Class 2 Aggregate Base, Supply HMA, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, JPCP, Drill And Bond Dowel, Joint Seal, Remove Concrete Pavement And Base, Aggregate Base, Structural Concrete, Minor Concrete, Paving Notch Extension, Bridge Removal, Bridge Joint Restrainer (Cable Type), Storm Drain, Rock Slope Protection, Pre/Post Construction Surveys, Miscellaneous Iron And Steel, Fencing, Striping Removals, Guardrail Systems, Pavement Marker (Retroreflective-Recessed), Roadside Signs, Concrete Barrier, Permanent Striping, Rumble Strip, 12" Rumble Strip (Concrete Pavement), Electrical Systems, Trucking, Quality Control, and Water trucks.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer**  
**EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360 • Fax: (951) 788-2449

Lead Estimator: Cody Crow • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

Visit this link to view more  
 Sub-Bid Request Ads

[www.sbeinc.com/advertising/sub\\_bid\\_requests.cfm](http://www.sbeinc.com/advertising/sub_bid_requests.cfm)



# California Sub-Bid Request Ads

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**

**Owner: Coachella Valley Water District**

**Specification Number: 2020-56**

**Revised Proposal Due Date: August 18, 2021 – 2:00 PM**

**DBE Participation Required\***

### Minority/Women/Disadvantaged/Disable Veteran Business Enterprises

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

### NORTH INDIO FLOOD CONTROL PROJECT – PHASE 2

Plans & Specs can be accessed and downloaded online at the City of Coachella, Planet Bids site:

<https://pbsystem.planetbids.com/portal/16339/portal-home>

Requested scopes include, but are not limited to the following and should be based on Contract requirements and all addendums:

SWPP Plan & Inspections, Traffic Control, Structure Demolition, Clearing & Grubbing, Temporary Shoring, Hauling, Finish Grading, Aggregate Supply, Aggregate Hauling, Concrete Ready Mix, Reinforcing Steel, Concrete Slope Protection, Underground Pipe Removal, Drainage Pipe, Minor Concrete Structures, Underground Utilities, Electrical, Water & Sewer Piping, Structure Excavation, Structure Backfill, Water Truck, Street Sweeping, BMP Installation & Maintenance, Surveying, Quality Control, Rock Slope Protection, Pipe Material Supply, Geogrid Stabilization, Dewatering, Potholing, Concrete Ditch, Curb & Gutter, Minor Concrete, Concrete Staining, Reinforced Concrete Drainage Piping, Asphalt Paving, Traffic Signal, Landscaping, Decomposed Granite, Signage and Striping, Electrical, Telecommunications Relocation, Lake Reconstruction, Security Guard, Well Installation, Well Abandonment

Accepted Disadvantaged Business Enterprises specific to this project are:

- Entities owned and/or controlled by socially and economically disadvantaged individuals as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note) (10% statute), and Public Law 102-389 (42 U.S.C. 4370d) (8% statute), respectively;
- Minority Business Enterprise (MBE) - entities that are at least 51% owned and/or controlled by a socially and economically disadvantaged individual as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note), and Public Law 102-389 (42 U.S.C. 4370d), respectively;
- Women Business Enterprise (WBE) - entities that are at least 51% owned and/or controlled by women;
- Small Business Enterprise (SBE);
- Small Business in a Rural Area (SBRA);
- Labor Surplus Area Firm (LSAF); or
- Historically Underutilized Business (HUB) Zone Small Business Concern or a concern under a successor program Certifying DBE Firms:
- Under the DBE Program, entities can no longer self-certify and contractors and sub-contractors must be certified at bid opening. Contractors and sub-contractors must provide to the CASRF recipient proof of DBE certification. Certifications will be accepted from the following:
- The U.S. Environmental Protection Agency (USEPA)
- The Small Business Administration (SBA)
- The Department of Transportation's State implemented DBE Certification Program (with U.S. citizenship)
- Tribal, State and Local governments
- Independent private organization certifications If an entity holds one of these certifications, it is considered acceptable for establishing status under the DBE Program

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording, & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Cody Crow • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**

**Owner: The Port of Los Angeles**

**Specification No. 2805**

**Due Date: August 3, 2021 – 2:45 PM**

**DBE – 20%**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

### PIER 400 CORRIDOR STORAGE TRACKS EXPANSION Improvements at the Rail Storage Yard and Bridge

Contract Documents are available on the Department's Web-based Bid Management System called

"The Construction Division Business Opportunity Network" (CDBON) at

<https://www.portoflosangeles.org/business/contracting-opportunities/construction-bids>

or at <https://www.planetbids.com/portal/portal.cfm?CompanyID=42217>.

Bidders will be required to register and must be approved in order to download Drawings, Specifications, Addenda, and other important documents

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Demolition, Transport Soil, Dispose of Hazardous Soils, Dewatering, Asphalt Concrete Paving, Track Rail Subballast, Truck Rail Ballast, Rail, Insulators, Ties, Fasteners, Pads, Insulated Joints, Concrete Grade Crossing Panels, Prestressed Concrete Piles, Pile Driving, Stone Columns, CIDH Foundations, Minor Concrete Flatwork, Precast Concrete Girders, Double Layer Waterproofing, Sewer, Storm Drain System, Compressed Air System, Security Guard Services, Erosion Control, Fencing, Trucking & Hauling, Water Truck, Aggregate Base, Traffic Control, Structural Concrete, Reinforcing Steel, Site Electrical & Instrumentation, Miscellaneous Metals, Geotextiles, Rip Rap, Bollards, Pipe Material Supply, Steel Casing Supply, Excavation, Structure Excavation, Sweeping, Survey, Quality Control, Striping and Pavement Markings, Roadway Signs, Biologist, Joint Seal, Ready Mix Concrete, Post Tensioning.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. The Port of LA offers Bond Assistance Program. For information please contact Tricia Carey at (310) 732-7656 or email [tcarey@portla.org](mailto:tcarey@portla.org). If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360 • Fax: (951) 788-2449

Lead Estimator: Jeanine Soriano • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

### KJ Woods Construction, Inc.

is requesting quotes from certified DBE businesses for

**for Oro Loma Sanitary District (OLSD), Sewer Collection System Pipeline Rehabilitation and Replacement Project – Phase 1, Project #45-146.01**

**Due 8/17/21 @ 2 PM**

We are seeking subs/suppliers of Traffic Control, Excavation, Paving, Grinding, Shoring, Install Concrete Flatwork, Saw Cutting, Manholes, Sewer By-Pass, TV Inspection & Pipe Busting, and Trucking.

Payment & performance bonds may be required. Subs are encouraged to contact Cristina Bernal [office@kjwoods.com](mailto:office@kjwoods.com) / 415.759.0506 for info/assist with insurance reqs, bonding, lines of credit, equipment or instructions to obtain plans/specs at no cost

## ADVERTISE YOUR AD HERE

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 26,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



SMALL BUSINESS EXCHANGE



# California Sub-Bid Request Ads

## FLATIRON

REQUEST FOR CERTIFIED  
DBE SUBCONTRACTORS AND SUPPLIERS  
Caltrans Contract 02-4H4404  
Construction on State Highway in Plumas County/Butte County near Quincy, CA  
DBE Goal 9%

**Bid Date: August 5th, 2021 at 2:00 PM**

**\*\*This is an Electronic bid submittal\*\*  
\*\*Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated\*\***

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to: CAS/Roadway Signs, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Cold Plane AC, CIDH, Rebar, Tie Back Anchors, Painting/Concrete Staining, AC Dike/Curbs, Fencing, Metal Railing, MBGR, Striping & Markings, Electrical, Minor Concrete, Ready Mix, Concrete Pumping, Underground Pipe Products (CSP), Misc. Iron & Steel, SWPP Plan, SWPP Materials, Lead Compliance Plan, Geotextile Materials, Formliner, Underground Precast, Street Sweeping, Traffic Control, Asbestos Monitoring and Biologist.

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 02-4H4404. Sign in is required to access project plans.

Project documents may also be viewed or downloaded for FREE from our Box ftp site. Please send an email request to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com) to view/access plans and specs for FREE on our BOX.com ftp site.

Please send all quotes by email to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com) or to our BID FAX at 707-746-1603.

Flatiron West, Inc.  
2100 Goodyear Rd Benicia, CA 94510  
Phone 707-742-6000 Bid Fax 707-746-1603  
Quotes can be emailed to: [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com)  
An Equal Opportunity Employer  
Contractor License 772589

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)

ESTIMATOR: **VICTOR LE**  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:  
**CALTRANS RTE 162 – IN BUTTE COUNTY IN AND NEAR OROVILLE FROM FOOTHILL BOULEVARD**

**TO GOLD COUNTRY CASINO ENTRANCE**

**CONTRACT NO. 03-2H6304**

**FEDERAL AID PROJECT NO. ACHSST-P162(042)E**

**Disadvantaged Business Enterprise Goal**

**Assigned is 16%**

**OWNER: STATE OF CALIFORNIA**

**DEPARTMENT OF TRANSPORTATION**

**1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816**

**REVISED BID DATE: JULY 21st, 2021 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS/DELINATION, DEVELOP WATER SUPPLY, ELECTRICAL, EROSION CONTROL (PERMANENT & TEMPORARY), FENCING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE STRUCTURE, PIPE LINING, ROADSIDE SIGNS, STRIPING, LOCATING & MAPPING UNDERGROUND FAC., SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway, Ste 100m Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our drop box: [https://www.dropbox.com/sh/5rvc1bwfbag19/AABbrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvc1bwfbag19/AABbrd0ba51_kN3GtAESfBUoa?dl=0) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



An Equal Opportunity Employer is requesting quotations from all certified and qualified

**SBE & DBE**

Professional services, sub-contractors, material suppliers and trucking for the following project:

**Contra Costa County Transportation Authority**

**CCTA Contract No. 561 ~ EA 04-4H4404**

**Mokelumne Pedestrian Overcrossing ~ Contra Costa County**

From 0.5 Mile South of Lone Tree Way to 0.5 Mile North of Sand Creek

04-CC-4-PM R33.4 ~ Project ID 0413000251

**Bid Closing Date: July 29, 2021 @ 2:00 PM**

**Subcontractors Submit Bid\* & Suppliers Submit Quotes to B&W by 1pm on Tuesday, July 27, 2021**

**CONTACT:**

**Debby Pannell**

**Brosamer & Wall Inc.**

**1777 Oakland Blvd, Suite 300**

**Walnut Creek, California 94596**

**PH: 925-932-7900 FAX: 925-279-2269**

**PROJECT SCOPE:**

Brosamer & Wall Inc., is requesting quotes from all qualified and certified SBE & DBE subcontractors and suppliers all items of work type listed below, including but not limited to:

- |                         |                                       |                         |
|-------------------------|---------------------------------------|-------------------------|
| • Quality Control       | • Electrical                          | • Aggregate             |
| • Earthwork             | • Asphalt Paving                      | • Rock Slope Protection |
| • Structure Backfill    | • Concrete/Lightweight Concrete       | • Crash Cushions        |
| • Signs                 | • Fence/Guardrail/Railings/Barriers   | • Trucking              |
| • Bar Reinforcing Steel | • Traffic Control                     | • Box Girder            |
| • Erosion Control       | • Cast-in-place Post-Tensioned Girder |                         |
| • Joint Seals           | • Welding                             |                         |

For the complete list of the Actual Available Project Bid Items  
Please Contact Brosamer & Wall Inc. at the email listed below.

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate SBE & DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid SBE & DBE certification, and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make plans available electronically, please email [dpannell@brosamerwall.com](mailto:dpannell@brosamerwall.com) for free online link. Brosamer & Wall Inc., intends to work cooperatively with all qualified firms seeking work on this project. \*If you are interested in submitting a subcontractor bid for this project, you may contact Debby Pannell at 925-932-7900 Extension 5207 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT SBE or DBE CERTIFICATION WITH YOUR BID by 1pm on Tuesday, July 27, 2021. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before July 27, 2021. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

## Business Toolkit

### Strategies for Crafting Winning Construction Bid Proposals

[ Article was originally posted on [www.softwareadvice.com](http://www.softwareadvice.com) ]

By Taylor Short,

None of the work that goes into a construction project—the sweat and the dirt and the sunburns and, finally, the gleaming new structure—ever happens unless you get past the very first phase: the bid.

Here, you're not a construction manager. You're a salesperson. This is where you make the case to the client why he or she should choose you instead of potentially dozens of other firms.

It's a daunting task to be sure. The average construction firm bids anywhere from four to 10 times before they win a project. That's a lot of hours creating an estimate and crafting a bid, only for it to be for naught the majority of the time.

But take heart, there are some simple strategies you can adopt to increase your bid-hit ratio—and, consequently, give your bottom line a shot in the arm.

**A few simple changes to the way you craft your bid proposals will help you win more construction bids.**

Contractors generally bid many times for every project they win, meaning that even a slight increase in a firm's successful bid rate will lead to a couple of extra projects per year, and therefore a huge boost in profits. This guide will help you craft the best possible construction bid proposal that will be irresistible to clients.

Construction companies that implement these five strategies into their bidding process in the next three months will win one extra project per quarter.

#### 1. Get your bid in early

It's such a simple thing, but getting your bid in before anyone else will have a huge impact on your ability to win bids. Most construction managers dismiss this as trivial—what would getting your bid in first have to do with your ability to get the project done on time?

While that's true, it's a fact of human nature that the first bid in is usually the bid that gets most of the attention, and therefore the one that is most likely to stick in the client's mind.

Once a couple dozen companies have put in a bid for a project, the owner or general contrac-





# Veterans Corner

## Small Business Grants for Veterans

[ Article was originally posted on [www.thebalancesmb.com](http://www.thebalancesmb.com) ]

By Alyssa Gregory,

Entrepreneurship is on the rise across the country, but nowhere is that increase more prevalent than among communities that have had a historical disadvantage when it comes to starting their own business. From the disabled to communities of color to military veterans, small business ownership is a part of the path to prosperity now more than ever. And small business grants can play a significant role in creating and maintaining that path.

### Why Are Small Business Grants So Important?

One of the most common fears for all entrepreneurs is the lack of capital. Whether you're a newly launched startup or you've been running your company for 20 years, financing remains a primary concern for anyone serious about seeing their enterprise grow.

For military veterans, this concern is even more pronounced due to the inherent difficulty in transitioning to civilian life while also engaging in the stressful world of business management and entrepreneurship.

According to a 2016 census data, nearly 7.2 percent of small businesses in the U.S. are owned by former military, and vets who seek funding alternatives that don't require to be repaid often avoid some of the early pitfalls of starting

your own company. The less debt accrued or outstanding loans required to begin or maintain their business allows veterans more opportunity to focus on managing their companies and optimizing their products and services.

### What Types of Grants Are Available?

If you or someone you know has served in the U.S. military, there are small business grants for veterans available to help jump start your career as an entrepreneur. Consider the following small business grants created specifically for veterans in your search for funding to start or grow your business.

#### Veteran Business Outreach Centers

One of the first resources a small business owning veteran can seek out for training and financing is their local Veteran Business Outreach Center. Managed by the Small Business Administration in D.C., but located in 15 centers across the country, it is a first-rate tool for veterans looking to transition to civilian life within an entrepreneurship program.

The centers offer access to management courses, market research, and qualified referrals to independent grants for vets interested in opening a business or franchise.

#### HCC Veteran Entrepreneurship Training (VET) Program

Not your traditional grant program, the HCC Veteran Entrepreneurship Training (VET) Pro-

gram offers small business owners who have served in the U.S. military access to angel investors and funding partnerships they might not otherwise be able to connect within their chosen industry.

Along with access to investors and community leaders, participants in the VET program also receive expert training and hands-on entrepreneurial guidance on how to start and sustain a business.

#### Vocational Rehabilitation and Employment

The U.S. Department of Veteran Affairs isn't known for their generous grant programs, but they do offer resources for veterans with disabilities who have difficulty finding traditional forms of employment and are interested in starting their own business as a primary source of income.

The restrictions are many, but the options are plentiful. Applicants can receive personalized counseling, management training and grant funding to purchase licenses and bonds, inventory, and specialized equipment for their business venture.

#### Grantwatch - Grants for Veterans

The online resource Grantwatch is always a great starting point when searching for programs to suit your niche or industry, and this is no less true for grants for veterans. A vir-

tual warehouse of detailed information, you can find grants specifically for nonprofits that benefit veterans and their families, grants for entrepreneurs with businesses that help or hires former military in the state of Idaho, and even grants to build or rehabilitate housing for veterans in Puerto Rico.

You don't have to be a veteran yourself to obtain these grants, but you will have to provide a product or service for military veterans to qualify.

### Why Do Grants for Veterans Make Sense?

Although small business grants for veterans may be difficult to find, they're invaluable to entrepreneurs who wish to parlay their ingenuity, dedication and focus into their own career enterprise.

The path to prosperity through small business ownership has many obstacles, but thanks to their commitment and training in the armed forces, many veterans are perfectly suited to navigating those obstacles. And if the possibility of earning a small business grant can help secure that path, there's no doubt that many vets will pursue it with determination and courage.

#### SOURCE:

<https://www.thebalancesmb.com/small-business-grants-for-veterans-4161247>

## Strategies for Crafting Winning Construction Bid Proposals

### Continued from page 6

tor is less likely to really pay a lot of attention to the latecomers. If you put your bid in that late, the gears are already turning on one of the other proposals, and only a miracle will move your bid to the front of their minds.

When the client first puts the job out there, they are wondering about what the bids are going to look like. They're likely to be wondering:

- Is anyone going to be able to make an offer that makes financial sense for me?
- How will they approach this difficult part of the project?
- Am I going to have to spend the money on this expensive material or will one of the bidders find a solution for a cheaper option?

The client will be eager to read those first couple bids to get some of those answers, so you have a chance to make a big first impression that you won't have once a lot of companies have joined the fray.

**TAKE ACTION:** Create a "construction bid proposal task force," enlisting some individuals in your company that you trust—or, if you're a two- or three-person shop, involve your whole team—so you can craft a bid as quickly as possible.

Then start using some construction bidding marketplaces to help you spot jobs before your competitors do. Monitor sites such as BidHub,

BidClerk, BidPlanroom, BidNet, and iSqFt. When you spot something of interest, clear your schedule, gather your construction bid task force, and make getting that bid out the door as quickly as possible your top priority.

### 2. Know thy client

In order to craft the perfect bid, you've got to know your client. Understanding who your client is, what they're looking to accomplish with this project, and what they are likely looking for in a contractor can help you create a bid that will immediately catch their eye.

We live in the digital age, and there's so much information available that wasn't around a couple decades ago—or even a few years ago. Many construction firms aren't using this to their advantage, but that's where you can get an edge.

For example, there's a good chance that there's a public record out there of past projects your client has been involved in, how they went, and how they award projects. Look up permits and other public records a client has submitted for past projects.

**TAKE ACTION:** Research everything you can about your client with your task force, and then have a meeting to talk about what is most likely to be impressive to this client. Then reach out to the client and ask if you can visit the project site with the team before submitting your bid so they can come up with some ideas on how to meet their needs.

Simply showing the client that you did your research and care about doing the job right, rather than simply winning the bid, will make a strong and positive impression.

### 3. Sell on value, not price

All construction managers feel the pressure to submit a bid that is lower than everyone else's. Most just make the cynical assumption that owners and general contractors are only interested in getting the best deal. But that's not always the case.

People spend more for value all the time. That's true in every industry, and construction is no exception. But you've got to make a compelling argument for what your client is getting for the extra money, and it's incumbent on you to make that case crystal clear.

In the end, this the best way to win a bid. If you just get into a price-slashing war with your competitors, you're not going to make any profit anyway no matter how many bids you win. If you can find an effective way to make the "value" case to your prospective clients, you've got a big edge and you're likely to make a lot more money per project.

So what are the selling points you can focus on? Experience and a sterling reputation certainly is a big one. Clients may still opt for a cheaper, relatively unknown contractor, but they may not sleep well at night worrying that the inexperi-

enced contractor they hired is going to mess up the foundation and send a project into chaos.

Excellent customer service is another great selling point that works in every industry—a client will rest easier knowing that if there's an issue, you'll take care of it, even if it's months after the project completion. And any client who has been screwed by a construction firm going belly-up mid-project is going to place a big premium on a company that can show it is financially stable.

**TAKE ACTION:** Get that construction bid task force together again and grab the ol' marker and whiteboard. Brainstorm your strengths, and what value you offer that other firms can't offer.

If you feel like your offerings are thin, ask yourselves how you could add value. Do you bid on a lot of projects that involve challenging electrical work? Maybe you could hire a premium, highly experienced electrician who could become part of your crew that you could highlight during the bid process.

### 4. Use construction estimating software to improve your bid quality

The quality of your construction bid depends a lot on how organized you are and how accurate and thorough your numbers are.

Visit the link below for the full article:

<https://www.softwareadvice.com/resources/winning-construction-bid-proposals/>

# State should help fund local water resilience projects

[ Article was originally posted on <https://calmatters.org> ]

By Sean Bigley and Gary Croucher, CalMatters

On July 8, Gov. Gavin Newsom expanded two earlier drought emergency declarations to cover 50 of the state's 58 counties. In May, he directed state agencies to consider easing requirements for reservoir releases to conserve water upstream, and to make water transfers easier. Both are needed.

Notably, the governor's emergency proclamation did not impose water conservation mandates. Instead, Gov. Newsom is leaving water conservation to each region — a smart and necessary approach that incentivizes regional investments in water supply.

Emergency conservation orders address short-term water shortages, but don't move us toward the long-term goal of drought resilience. That requires strategic investments in local drought-resilient water supply projects, costs mostly borne at the local level.

The state recently took a step in the right direction by approving \$3.5 billion in budgeted funds for water projects, but the details of how that money will be used are still being worked out. It is important that funds are directed to lo-

cal drought-resilience projects. That would go a long way toward accelerating the 21st-century water solutions we need.

Consider our two regions: Sacramento and San Diego. We both have dry summers, but our water supplies are very different.

San Diego's water comes from locally developed and imported water sources. Sacramento's supplies come from nearby rivers fed by snow-melt and groundwater. That's why we've chosen to solve our water supply challenges very differently.

A generation ago, San Diego County depended almost entirely on water imported from Northern California and the Colorado River. Since then, \$3 billion of strategic investments in water efficiency and supply diversification have changed the picture enormously. Today, per capita water use is almost half of what it was 30 years ago due to changes in both technology and behavior. The region also has added new supplies, including water recycling and reuse, seawater desalination and a long-term conserved water partnership with the Imperial Irrigation District. Those efforts and others mean San Diego County is well insulated from drought.

The Sacramento region, meanwhile, has water rights in both the American and Sacramento

ratepayer dollars on the most effective steps to improve water supplies for the long term, rather than on temporary conservation measures.

ratepayer dollars on the most effective steps to improve water supplies for the long term, rather than on temporary conservation measures.

For Sacramento, that means investing in connecting surface water and groundwater supplies, which offers more benefits and costs less than other alternatives.

For San Diego, the next steps are completing a handful of potable-water reuse projects that will purify wastewater and significantly increase the region's water independence.

These upgrades make sense as a climate change adaptation strategy. Emergency conservation orders address short-term water shortages, but don't move us toward that long-term goal. Strategic investments in local drought-resilient water supply projects do.

Learn more about strategies for building long-term resiliency to drought and climate change for the Sacramento region at [rwah2o.org/water-future](http://rwah2o.org/water-future) and San Diego at [sdcwa.org/your-water](http://sdcwa.org/your-water).

**SOURCE:**

<https://calmatters.org/commentary/2021/07/state-should-help-fund-local-water-resilience-projects/>

Reducing demand for water is an important component of drought resilience, but it is not the only one. It is critical to develop local resilient water supplies.

Ratepayers in both regions have maintained steady investments in long-term water-use efficiency, such as swapping out lawns for low-water plants and installing highly efficient appliances.

This is different from conservation, which involves short-term behavioral changes, like skipping showers, an important strategy that may be necessary in some regions of California this year.

By supporting a county-by-county approach to drought, Gov. Newsom is encouraging water resiliency. This means we can spend limited

# High-Speed Rail Is at a Crossroads, Industry Experts Say

[ Article was originally posted on [www.govtech.com](http://www.govtech.com) ]

By Skip Descant,

About 250 miles is the sweet spot for high-speed rail trips; at least, that's how experts working in the space see it.

Distances that are "too short to fly, and too far to drive," is the way Ben Porritt, senior vice president of corporate affairs with Brightline Trains, described the business case for high-speed rail projects during the CoMotion MI-AMI conference in June.

Brightline Trains is a private company operating inter-city rail service in south Florida serving the cities of Miami, Fort Lauderdale and West Palm Beach, with plans to expand the high-speed service to Orlando, with a station located at the Orlando International Airport. (Brightline is still under a pandemic-imposed service suspension.)

The company is also planning a route connecting Las Vegas to Los Angeles, which Porritt believes can be completed in less than four years. The first phase would connect Las Vegas to Victorville, Calif., 169 miles away in the southern California desert, with the connection to Los Angeles Union Station coming later.

"What everybody's talking about, this once-in-a-generational moment, it's going to give us the opportunity to break through what we call the inertia, certainly with high-speed rail," said Porritt, speaking on a transportation panel at the CoMotion conference. CoMotion is a think tank for transportation and urban innovation.

"I think when we look at the next five years for high-speed rail in this country, I think the private sector and the public sector will come through and break that inertia, and actually have the beginnings of a national network," he added.

Porritt's comments come at a time of some of the most robust transportation and infrastructure conversations in a generation, as the Biden administration works to move a \$1.2 trillion infrastructure bill through Congress, which would include \$66 billion for rail.

Already, however, Amtrak is lobbying for much of this funding to be used for technology upgrades and long overdue maintenance on the country's only passenger rail network. Brightline is advocating the development of new rail lines, expanding service options, in an effort to nudge passengers out of both planes and personal cars.

"If you were to ask everybody out there today what they expect to come out of this bill when it comes to high-speed rail, they would say, they envision new corridors, new cities that they could travel to, and new routes that they can use. Not simply modernizing the rail line that we have today," said Porritt.

"Our fear for moving forward is that, if we get \$60 [billion] to \$80 billion, and we get no new rail lines in this country, that could effectively be the end of high-speed rail," he added. "And we cannot allow this moment to pass without getting together with the federal government and the private sector and saying, we've got to pick corridors that will be successful."

It's not just Brightline planning these rail projects. Texas Central would connect Dallas with Houston, with a stop near College Station, home to Texas A&M University. The \$20

billion project aims to be fully operational by 2026. The 236-mile trip could be made in less than 90 minutes, according to Texas Central, significantly shorter than the four hours needed to drive the distance.

And of course, perhaps the most high-profile high-speed rail project in the country is currently under construction in California's Central Valley, an ambitious plan to ultimately connect Los Angeles with San Francisco in 2 hours and 40 minutes. The 380-mile project, first approved by voters in 2008, was estimated to cost \$33 billion and be operational by 2020. Many delays and cost increases later, the project has been scaled as a phased development with the first phase covering 171 miles, connecting Bakersfield to Merced, with other segments to follow.

Complicating large-scale public infrastructure projects like these have been political forces, with conservatives often opposing them. The Biden administration just recently restored a \$929 million federal grant for the California rail project, which had been pulled by the Trump administration.

"We're in an extraordinarily politically polarized moment in this country," said John Rossant, CEO and founder of CoMotion, speaking on the transportation panel.

In L.A., "there are a lot of people who think having their own car, and being able to drive it anywhere, or in an unfettered way, etc., is kind of a God-given right," Rossant continued. "It's almost like a Second Amendment issue, and we have to avoid this becoming a politicized argument in the United States."

"That could be a dark side of how this plays out," he added.

In terms of costs, Brightline believes it can build a bullet train cheaper than the California High-Speed Rail project. The project planned to connect Los Angeles to Las Vegas is estimated to cost \$33 million a mile, said Porritt. This compares with \$117 million a mile for the California rail project developed in the Central Valley, connecting Bakersfield to Merced, according to California High-Speed Rail officials.

The Brightline project aims to place the rail line within the Interstate 15 right of way, taking advantage of a corridor that has already been through the acquisition process as well as engineering.

However, comparing the two may be an exercise fraught with complications, since the two projects involve different factors, like land acquisition, say officials.

"While every project is different, California high-speed rail is unique in the U.S. as it is required to acquire right of way (ROW) along the full 119 miles currently under construction in the Central Valley," wrote Sofia Gutierrez, public information officer for the California High-Speed Rail Authority, in an email to Government Technology.

All of the high-speed rail projects would use high-tech, non-polluting trains, which, if adopted in a meaningful way by the traveling public, could take a sizable number of cars off the highway and reduce air travel, both of which are large contributors to greenhouse gas emissions.

**SOURCE:**

<https://www.govtech.com/fs/high-speed-rail-is-at-a-crossroads-industry-experts-say>





## Public Legal Notices



### CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

#### Sourcing Event ID: 000005585 PW JOC NO. J51 ELECTRIC SVCS JOB ORDER CONTRACT J51 ELECTRICAL SERVICES [INDUSTRIAL]

Bids shall be submitted online via ShareFile until **2:30:00 p.m. on July 28, 2021**, after which the bid opening will be conducted live online via Microsoft Teams. Contract Administration will email the Microsoft Teams meeting information to all Plan Holders approximately 24 hours prior to Bid opening. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at <https://bsm.sfdpw.org/ContractAdmin/Login.aspx>. Please visit the Contracts, Bids and Payments webpage at <https://stgint.sfdpw.org/Pages/Contract.aspx> for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The advertisement for bids is for the award of a Job Order Contract (JOC). Work is accomplished by issuing Task Orders to the successful contractor during the term of the contract. The scope of work may include general electrical work, including medium-voltage 12kV and low-voltage 460V electrical power systems for industrial facilities, and associated work such as demolition, underground raceways, and system integration.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

The Contract Term is 365 consecutive calendar days from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Task Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended up to 5 years to complete the work of issued Task Orders, but no new Task Orders will be issued after the first 4 years.

The Maximum Contract Value is \$5,000,000, with a guarantee to receive opportunity to perform a minimum of \$50,000 worth of Task Order(s) to be issued during the Contract Term. For more information, contact the JOC Manager, Teenchee Le at (628) 271-2208.

Bids will not be accepted from contractors currently holding a JOC contract with San Francisco Public Works, except when such existing JOC contract will expire in 120 days or fewer from the date Bids are due for this Contract, or if the contractor has been issued Task Orders valued by the City in an amount equal to or exceeding 90% of the Maximum Contract Value of the existing JOC contract.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits

contracting in states with laws that allow discrimination. The City is prohibited from entering into any Contract with a Contractor that has its United States headquarters in a state on the Covered State List or where any or all of the work on the contract will be performed in any of those states on the Covered State List. Administrative Code Chapter 12X and a list of states on the Covered State List can be found at: <http://sfgsa.org/chapter-12x-anti-lgbt-state-ban-list>.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

Each Task Order will include liquidated damages, and each Task Order will be on a Lump Sum basis computed using pre-set Unit Prices and the Adjustment Factors. Progressive payments will be made on Task Orders with construction duration of more than 45 calendar days.

The Contract will be awarded to the lowest responsible responsive bidder.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement will be determined on a per task order basis. Call Ivan Oldenkamp at (415) 581-2310 or email at [ivan.oldenkamp@sfgov.org](mailto:ivan.oldenkamp@sfgov.org) for details.

In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on Wednesday, July 14, 2021 at 10:00 AM.

Refer to Section 00 21 13 Appendix B for a guide to joining a Microsoft Teams meeting.

Microsoft Teams meeting

Join on your computer or mobile app

Click here to join the meeting

Or call in (audio only)

+1 415-906-4659,,285799868#

United States, San Francisco

Phone Conference ID: 285 799 868#

Bidders are strongly encouraged to attend to obtain information regarding the Job Order Contract program.

For information on the City's Contractor Development Program, call 415-986-3999 or [cdp@imwis.com](mailto:cdp@imwis.com).

A corporate surety bond or certified check for no less than \$125,000, an amount equal to ten percent (10%) of the Initial Performance Bond and Initial Payment Bond amount of \$1,250,000, must accompany each bid.

**Class "C-10"** license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of Threshold is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction

("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

7/15/21

CNS-3491212#

SMALL BUSINESS EXCHANGE



## Public Policy

### Mayor Breed Launches \$12 Million San Francisco Small Business Recovery Loan Fund

[ Article was originally posted on <https://sfmayor.org> ]

Mayor London N. Breed announced the launch of a new loan program designed to provide zero percent interest loans to San Francisco small businesses. This new loan program supports not only existing but new businesses by providing working capital, with the goal of reaching businesses left out of existing relief programs and those who face greater barriers to accessing capital.

To meet the overwhelming need created by the COVID-19 pandemic, San Francisco has successfully leveraged investments during the past year to maximize available loans to small businesses. Working with State-backed lending partners and local community-based partners, the City has now leveraged additional funding to offer small businesses zero-interest loans ranging up to \$100,000. This is the largest small business loan program to date.

The SF Small Business Recovery Loan Fund will begin accepting loan applications today. Small businesses can apply online at [www.CALoanFund.org](http://www.CALoanFund.org). The program is being administered through the California Rebuilding Fund in partnership with KIVA and local Community Development Financial Institutions (CDFIs) including Main Street Launch, Mission Economic Development Agency, CDC Small Business Finance, Pacific Community Ventures, and the National Asian American Coalition.

"The COVID-19 pandemic decimated many of our small businesses and forced them to change their business models to meet public health and safety demands," said Mayor Breed. "Small businesses have kept this city alive throughout the pandemic and will play a critical role in our economic recovery. It's more important than ever that we provide necessary funding and pass legislation that will help small businesses successfully operate in San Francisco for years to come."

While COVID-19 cases are falling and California has lifted many of its pandemic restrictions, small businesses in San Francisco are still struggling to rebuild from the economic fallout. A recent report from the San Francisco Chamber of Commerce found that as many as 50% of San Francisco's businesses remain closed even as the city reopens.

Since the beginning of the pandemic, San Francisco has provided immediate and ongoing support for small businesses, including making available more than \$52.8 million in grants and loans to support more than 3,000 small businesses, in addition to tens of millions of dollars in fee and tax deferrals, and assistance applying for state and federal funding. This includes legislation introduced and signed by Mayor Breed to waive \$5 million in fees and taxes for entertainment and nightlife venues and small restaurants.

"Small businesses led the way out of the Great Recession and they can do it again now, but not without access to business support and flexible and affordable credit," said Kate Sofis, Director of the Office of Economic and Workforce Development. "Our small businesses need a continued, concerted effort to help them rebuild and reopen safely. The San Francisco Small Business Recovery Loan Fund will allow them to obtain the capital they need to quickly get back on their feet, hire workers, and become operational without worrying interest payments. Every dollar they can save to put back into their business supports the City's goals for a lasting, equitable small business recovery."

Visit the link below for the full article:

<https://sfmayor.org/article/mayor-breed-launches-12-million-san-francisco-small-business-recovery-loan-fund>

### Mayor Garcetti celebrates \$25 million investment for zero emission transportation infrastructure and technology

Continued from page 1

Beach Green City project is a welcome step toward bringing zero-emission trucks and buses to these impacted communities."

The San Pedro Bay Ports, the nation's busiest port complex, currently serves a fleet of more than 18,000 drayage trucks. The shift to zero-emission technologies at the Port is a result of Los Angeles' bold commitments in the Clean Air Action Plan, including a pledge to obtain 100% zero-emission cargo handling equipment by 2030 and see 100% zero-emission trucks coming into and out of the port by 2035.

"The time is now to build zero-emission cities," said Yasmine Agelidis, associate attorney at Earthjustice. "Earthjustice is pleased the California Air Resources Board approved Electrify America's investment in electrifying buses and trucks in West Long Beach and Wilmington, which is an incredible community to lead in this zero emissions vision. If we're going to clean our air, safeguard our lungs, and protect our climate, the future has got to be electric."

SOURCE: [www.lamayor.org/mayor-garcetti-celebrates-25-million-investment-zero-emission-transportation-infrastructure-and](http://www.lamayor.org/mayor-garcetti-celebrates-25-million-investment-zero-emission-transportation-infrastructure-and)

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393766

Fictitious Business Name(s):  
**550 Stockton St Apt Bldg**  
Address  
**550 Stockton Street, San Francisco, CA 94108**  
Full Name of Registrant #1  
**Farley Lee as Trustee of  
Farley and Cecile Lee 2003 Family Trust**  
Address of Registrant #1  
**439 Wellington, San Carlos, CA 94070**  
Full Name of Registrant #2  
**Cecile Lee as Trustee of  
Farley and Cecile Lee 2003 Family Trust**  
Address of Registrant #2  
**439 Wellington, San Carlos, CA 94070**  
Full Name of Registrant #3  
**David Garfagnoli as Trustee of  
David and Anita Garfagnoli 2007 Family Trust**  
Address of Registrant #3  
**757 Union Street, San Francisco, CA 94133**  
Full Name of Registrant #4  
**Anita Garfagnoli as Trustee of  
David and Anita Garfagnoli 2007 Family Trust**  
Address of Registrant #4  
**757 Union Street, San Francisco, CA 94133**  
Full Name of Registrant #5  
**Timothy Y. Lee, Trustee for  
Timothy Y. Lee and Elsie Huang 2012 Family  
Trust**  
Address of Registrant #5  
**1940 Cenacle Lane, Carmichael, CA 95608**  
Full Name of Registrant #6  
**Elsie Huang, Trustee for  
Timothy Y. Lee and Elsie Huang 2012 Family Trust**  
Address of Registrant #6  
**1940 Cenacle Lane, Carmichael, CA 95608**

This business is conducted by **Co-Partners**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **01-01-2021**

Signed: **Farley Lee**

This statement was filed with the County Clerk of  
San Francisco County on **06-22-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
06-22-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393775

Fictitious Business Name(s):  
**Chanas Cleaning Services**  
Address  
**1450 Sutter Street #332  
San Francisco, CA 94109**  
Full Name of Registrant #1  
**Chanas LLC (Idaho)**  
Address of Registrant #1  
**1450 Sutter Street  
San Francisco, CA 94109**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **06-22-2021**

Signed: **John H. Griffin**

This statement was filed with the County Clerk of  
San Francisco County on **06-22-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
06-22-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393727

Fictitious Business Name(s):  
**Cherry's Phone Accessories**  
Address  
**714 O'Farrell Street, San Francisco, CA 94109**  
Full Name of Registrant #1  
**Xiu Yun Cai**  
Address of Registrant #1  
**716 O'Farrell Street Apt #9  
San Francisco, CA 94109**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **04-01-2021**

Signed: **Xiu Yun Cai**

This statement was filed with the County Clerk of  
San Francisco County on **06-18-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
06-18-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393632

Fictitious Business Name(s):  
**COMDEX INTERNATIONAL COMPANY**  
Address  
**131 Wayland Street, San Francisco, CA 94134**  
Full Name of Registrant #1  
**Donatello Diaz**  
Address of Registrant #1  
**131 Wayland Street, San Francisco, CA 94134**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **05-04-1993**

Signed: **Donatello Diaz**

This statement was filed with the County Clerk of  
San Francisco County on **06-09-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
06-09-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393872

Fictitious Business Name(s):  
**Field of Tribal Courts**  
Address  
**1585 5th Avenue, Apt #102  
San Francisco, CA 94122**  
Full Name of Registrant #1  
**Jennifer R. Leal**  
Address of Registrant #1  
**1585 5th Avenue, Apt #102  
San Francisco, CA 94122**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-01-2021**

Signed: **Jennifer R. Leal**

This statement was filed with the County Clerk of  
San Francisco County on **07-02-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Melvin Galvez  
Deputy County Clerk  
07-02-2021**

**07/08/21 + 07/15/21 + 07/22/21 + 07/29/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393711

Fictitious Business Name(s):  
**Full Circle Project Management & Consulting Firm**  
Address  
**301 Executive Park Blvd Suite #711  
San Francisco, CA 94134**  
Full Name of Registrant #1  
**Sheila West**  
Address of Registrant #1  
**301 Executive Park Blvd Suite #711  
San Francisco, CA 94134**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **02-25-2020**

Signed: **Sheila West**

This statement was filed with the County Clerk of  
San Francisco County on **06-16-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
06-16-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393694

Fictitious Business Name(s):  
**Jumu'ah Publishing**  
Address  
**1010 16th Street #314, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Maria A. Hernandez**  
Address of Registrant #1  
**1010 16th Street #314, San Francisco, CA 94107**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **04-21-2021**

Signed: **Maria A. Hernandez**

This statement was filed with the County Clerk of  
San Francisco County on **06-15-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
06-15-2021**

**07/08/21 + 07/15/21 + 07/22/21 + 07/29/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393728

Fictitious Business Name(s):  
**King's Construction Co**  
Address  
**319 Holloway Avenue, San Francisco, CA 94112**  
Full Name of Registrant #1  
**Lo Pak Kin**  
Address of Registrant #1  
**319 Holloway Avenue, San Francisco, CA 94112**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **03-14-2016**

Signed: **Lo Pak Kin**

This statement was filed with the County Clerk of  
San Francisco County on **06-18-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Sonya Yi  
Deputy County Clerk  
06-18-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393701

Fictitious Business Name(s):  
**Kurt's Plumbing**  
Address  
**44 Southwood Drive  
San Francisco, CA 94112-1248**  
Full Name of Registrant #1  
**Kurt Erland Johnson**  
Address of Registrant #1  
**44 Southwood Drive  
San Francisco, CA 94112-1248**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **03-28-2005**

Signed: **Kurt Erland Johnson**

This statement was filed with the County Clerk of  
San Francisco County on **06-22-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Marielyne Argente  
Deputy County Clerk  
06-16-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393680

Fictitious Business Name(s):  
**Macchiatto**  
Address  
**1058 De Haro Street, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Michelle Regenbogen**  
Address of Registrant #1  
**1058 De Haro Street, San Francisco, CA 94107**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **08-09-2006**

Signed: **Michelle Regenbogen**

This statement was filed with the County Clerk of  
San Francisco County on **06-15-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Marielyne Argente  
Deputy County Clerk  
06-15-2021**

**07/01/21 + 07/08/21 + 07/15/21 + 07/22/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393767

Fictitious Business Name(s):  
**Space Cadet Baking Company**  
Address  
**338 Mangels Avenue, San Francisco, CA 94127**  
Full Name of Registrant #1  
**Dina Carpenito**  
Address of Registrant #1  
**338 Mangels Avenue, San Francisco, CA 94127**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **Not Applicable**

Signed: **Dina Carpenito**

This statement was filed with the County Clerk of  
San Francisco County on **06-22-2021**

Notice: This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to  
this date. The filing of this statement does not  
of itself authorize the use in this state of a fictitious  
business name in violation of the right of another  
under Federal, State or Common Law.

Filed: **Fallon Lim  
Deputy County Clerk  
06-22-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**



# Fictitious Business Name Statements

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0393649

Fictitious Business Name(s):  
**1) State Market**  
**2) Big Time Market & Deli**  
**3) Finlandia Deli House**  
 Address  
**1231 Geneva Avenue, San Francisco, CA 94112**  
 Full Name of Registrant #1  
**Nancy Kharsa**  
 Address of Registrant #1  
**212 Gambier Street, San Francisco, CA 94134**  
 Full Name of Registrant #2  
**Frank Zeidan**  
 Address of Registrant #2  
**25 Altura Way, South San Francisco, CA 94080**  
 This business is conducted by **A General Partnership**  
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2021**

Signed: **Nancy Kharsa**

This statement was filed with the County Clerk of San Francisco County on **05-22-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**  
Deputy County Clerk  
**06-11-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0393760

Fictitious Business Name(s):  
**Stu's Kitchen**  
 Address  
**403 Eddy Street, San Francisco, CA 94109**  
 Full Name of Registrant #1  
**Stu's Kitchen, Inc. (CA)**  
 Address of Registrant #1  
**403 Eddy Street, San Francisco, CA 94109**  
 This business is conducted by **A Corporation**.  
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Stoudane Barkouki**

This statement was filed with the County Clerk of San Francisco County on **06-22-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**  
Deputy County Clerk  
**06-22-2021**

**06/24/21 + 07/01/21 + 07/08/21 + 07/15/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0393831

Fictitious Business Name(s):  
**Zhu Morari**  
 Address  
**2766 Mission Street, San Francisco, CA 94110**  
 Full Name of Registrant #1  
**Pooja Morari**  
 Address of Registrant #1  
**2766 Mission Street, San Francisco, CA 94110**  
 This business is conducted by **An Individual**  
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-23-2019**

Signed: **Pooja Morari**

This statement was filed with the County Clerk of San Francisco County on **06-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
Deputy County Clerk  
**06-29-2021**

**07/01/21 + 07/08/21 + 07/15/21 + 07/22/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0393699

Fictitious Business Name(s):  
**SF Bay Picnics**  
 Address  
**789 Saint Francis Blvd., Daly City, CA 94015**  
 Full Name of Registrant #1  
**Jose Sanchez**  
 Address of Registrant #1  
**789 Saint Francis Blvd., Daly City, CA 94015**

This business is conducted by **An Individual**  
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2021**

Signed: **Jose Sanchez**

This statement was filed with the County Clerk of San Francisco County on **06-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
Deputy County Clerk  
**06-16-2021**

**07/01/21 + 07/08/21 + 07/15/21 + 07/22/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0393500

Fictitious Business Name(s):  
**Northstate Clinic**  
 Address  
**3996 Mission Street | San Francisco, CA 94112**  
 Full Name of Registrant #1  
**Caroline Salvador-Moses**  
 Address of Registrant #1  
**127 Cotter Street, San Francisco, CA 94112**

This business is conducted by **An Individual**  
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-30-2011**

Signed: **Caroline Salvador-Moses**

This statement was filed with the County Clerk of San Francisco County on **05-22-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
Deputy County Clerk  
**05-22-2021**

**06/17/21 + 06/24/21 + 07/01/21 + 07/08/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0393687

Fictitious Business Name(s):  
**Orikaika Ventures**  
 Address  
**1591 Dolores Street, Apt #1 San Francisco, CA 94110**  
 Full Name of Registrant #1  
**Mariela Cedeño**  
 Address of Registrant #1  
**1591 Dolores Street, Apt #1 San Francisco, CA 94110**

This business is conducted by **An Individual**  
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-01-2021**

Signed: **Mariela Cedeño**

This statement was filed with the County Clerk of San Francisco County on **06-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
Deputy County Clerk  
**06-15-2021**

**06/17/21 + 06/24/21 + 07/01/21 + 07/08/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0393961

Fictitious Business Name(s):  
**Sweets Collections**  
 Address  
**2948 Folsom Street, San Francisco, CA 94110**  
 Full Name of Registrant #1  
**Rosa Rodriguez**  
 Address of Registrant #1  
**2310 Bryant Street, San Francisco, CA 94110**

This business is conducted by **An Individual**  
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-31-2011**

Signed: **Rosa Rodriguez**

This statement was filed with the County Clerk of San Francisco County on **07-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
Deputy County Clerk  
**07-09-2021**

**07/15/21 + 07/22/21 + 07/29/21 + 08/05/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0393495

Fictitious Business Name(s):  
**Mars Bakery**  
 Address  
**5273 3rd Street, San Francisco, CA 94124**  
 Full Name of Registrant #1  
**Enrique Ramirez**  
 Address of Registrant #1  
**369 Lisbon Street, San Francisco, CA 94122**

This business is conducted by **An Individual**  
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Enrique Ramirez**

This statement was filed with the County Clerk of San Francisco County on **05-22-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
Deputy County Clerk  
**05-22-2021**

**06/10/21 + 06/17/21 + 06/24/21 + 07/01/21**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2021-0393585

Fictitious Business Name(s):  
**Nishite Piano Studio**  
 Address  
**1325 Indiana Street, Unit #208 San Francisco, CA 94107**  
 Full Name of Registrant #1  
**Christine Hikaru Nishite**  
 Address of Registrant #1  
**1325 Indiana Street, Unit #208 San Francisco, CA 94107**

This business is conducted by **An Individual**  
 The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2021**

Signed: **Christine Hikaru Nishite**

This statement was filed with the County Clerk of San Francisco County on **06-07-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
Deputy County Clerk  
**06-07-2021**

**06/10/21 + 06/17/21 + 06/24/21 + 07/01/21**

## ABANDONMENT OF FICTITIOUS BUSINESS NAME

**STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME**

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **Jumu'ah Publishing**  
 Located at **1010 16th Street #314, San Francisco, CA 94107**  
 This fictitious business name was filed in the County of San Francisco on **06/10/2019** under file **19-0386835**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Maria A. Hernandez**  
**1010 16th Street #314**  
**San Francisco, CA 94107**

Full Name of Registrant #2  
**Radoune Rhoulimi**  
**1010 16th Street #314**  
**San Francisco, CA 94107**

This business was conducted by a **A GENERAL PARTNERSHIP**

Signed: **Maria A. Hernandez**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Sonya Yi**  
Deputy County Clerk  
**06/15/2021**

**07/08/21 + 07/15/21 + 07/22/21 + 07/29/21**

## CHANGE OF NAME

**CHANGE OF NAME**

**ORDER TO SHOW CAUSE FOR CHANGE OF NAME**  
CASE NO. CNC 21-556424

PETITIONER OR ATTORNEY  
**Eyal Bao Itskovich**  
**393 Crescent Avenue**  
**San Francisco, CA 94110**

TO ALL INTERESTED PERSONS:  
**Eyal Bao Itskovich**  
 for a decree changing names as follows:

**Eyal Bao Itskovich**  
 changed to  
**Eyal Itskovich**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
 Date: **August 12, 2021** Time: **9:00 AM**  
 Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA, COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**

**ANGELICA SUNGA, Deputy Clerk**  
**DATED - June 29, 2021**

**07/01/21 + 07/08/21 + 07/15/21 + 07/22/21**



# Success Stories

## Michael and Deborah Baldini, Biordi Art Imports



[ Article was originally posted on <https://cameonetwork.org> ]

A leading importer of the finest Italian Ceramics from Italy, Biordi Art Imports offers hand-painted dinnerware and home décor from artisans in Italy. Biordi Art Imports has been a historical treasure in San Francisco's North Beach for 75 years.

The pandemic of 2020 caused the store to close for four months and sales plummeted. To overcome their forced closure, Michael and Deborah Baldini sought assistance from the San Francisco SBDC. The owners attended webinars to learn about the pandemic assistance programs available to small businesses. They also received marketing assistance for their Legacy Business Application and for their 75th Anniversary celebration event and promotion.

Michael and Deborah secured working capital from the Paycheck Protection Program and an Economic Injury Disaster Loan which

helped them keep their business alive during the most difficult months in 2020. They also applied for Legacy Business status and are on track to receive approval in July 2021. The City of San Francisco proclaimed May 1st as Biordi Art Imports Day to honor the store's 75 years in business. Additionally, their landlord worked with them to manage the rent during this challenging time.

Biordi pivoted its business model from 80% retail and 20% online to predominantly online sales. Total sales in 2020 increased by 4% over 2019 due to the new focus on e-commerce. 2021 is currently up by 15% over the same time last year.

**Website:** <https://biordi.com/>

**SOURCE:**

<https://cameonetwork.org/success-story/bay-area/michael-and-deborah-baldini-biordi-art-imports/>

## Ariana Marbley, Esscents of Flowers



[ Article was originally posted on <https://cameonetwork.org> ]

Inspired by her grandfather's love of gardening, Ariana Marbley decided to open her florist shop, Esscents of Flowers, in Oakland, California in 2016. As an East Oakland native, she is proud to own a business in a community that is rich in culture and political awareness.

Ariana Marbley's florist shop relied on in-person events, including weddings, to stay in business. When the pandemic hit, people canceled gatherings en-masse. Ariana didn't have a choice but to look for resources that could help her pivot her business and provide her with some financial relief.

She learned about TMC Community Capital's Small Business Big Heart Grant Program through Uptima Boot Camp. The organization helped her with the application process. The grant program's lottery selected her business and she received a \$2,000 grant. She was able to receive her grant within 3 business days and began putting the funds to use. People use her flower arrangements to help celebrate life's joyous moments, big and small. This grant helped Ariana continue

to provide flowers for life's events, even if their events look different right now.

**Facing the crisis head on**

Ariana used the grant funds she received to expand the business's home delivery service in response to COVID. This allowed her to purchase inventory for these deliveries.

Esscents of Flowers created a yellow rose campaign for the Black Lives Matter movement, which has boosted their sales. They've also partnered with local coffee shops and bakeries to expand their home delivery service.

TMC Community Capital's grant program provided publicity for the business. This has allowed Ariana to reach new clients and expand her business. She plans to partner with West Oakland women small business owners to create marketing campaigns that reach a large audience. She is excited to continue to provide floral arrangements that encourage community members to celebrate all successes, big or small.

**Website:** [www.esscentsofflowers.com](http://www.esscentsofflowers.com)

**SOURCE:**

<https://cameonetwork.org/success-story/women/ariana-marbley-esscents-of-flowers/>

Visit link for more articles and press release on our website  
<http://www.sbeinc.com/resources/news.cfm>